MPAAA
Profit Loss
Year to Date

	Feb 2014 Actual	Budget
Credit Card incentive		1,000.00
Fall Vendor Donation	4,082.75	2,000.00
Interest-Savings/ Money Market	97.43	280.00
Membership Dues	23,788.00	33,000.00
Workshop		
Boot Camp	6,240.00	
Registration Fees-- Intro LP	7,973.00	
Registration Fees--Intro UP	3,803.00	20,850.00
Section 25 -members	17,220.00	
Section 25 -non-members	18,050.00	
Total Workshop	53,286.00	20,850.00
Program Income		
Fall Conf (Lower)		
Attendee Registration Fee	55,752.00	55,000.00
Refunds	-50.00	
Non-member Fee	3,175.00	
Total Fall Conf (Lower)	58,877.00	55,000.00
Fall Conference (Upper)		
Attendee Registration (Upper)	16,690.00	23,000.00
Non-member Fee		
Total Fall Conference (Upper)	16,690.00	23,000.00
Spring Conf		
Attendee Registration Fee	25,200.00	120,000.00
Late fee		
Non Member Fee	2,135.00	
Vendor Donation	100.00	1,500.00
Spring Conf Refunds	16.00	
Tower Upgrade	220.00	
Total Spring Conf	27,671.00	121,500.00
Total Program Income	156,524.00	220,350.00
	184,492.18	256,630.00
Board / Planning Comm Expenses		
Board / Planning Comm Mileage	9,204.21	15,000.00
Copies / Printing	204.53	200.00
Depreciation - Furn and Equip	232.07	232.00
Gifts		200.00
Licenses / Registrations Fees	300.00	325.00
Lodging Monthly	2,236.02	9,500.00
Mthly Expenses - Room/Food/Tec	345.33	1,000.00
Office Supplies	139.65	2,000.00
Organizational Training/Membership	234.00	1,000.00
Postage - Member Mailing	32.20	100.00
Software	40.00	500.00
Board / Planning Comm Expenses - Other		
CC Processing Fee	73.24	
Event Mgt -Other	700.00	
Processing fee	1,744.57	
Membership		295.00
Credit Card Processing fee	412.09	
Event Management Fee	172.16	2,250.00

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Total Board / Planning Comm Expenses	16,070.07	32,602.00
Contract Services		
Accounting fees	500.00	600.00
Legal Fees		500.00
Other Contractual Services		
Total Contract Services	500.00	1,100.00
EE Dental	329.92	500.00
EE Fed Unemployment	42.01	100.00
EE Fed Income tax		
EE Medicare	482.08	756.00
EE MI Oblig	81.91	155.00
EE Salary	33,873.91	50,000.00
EE Social Security	2,061.07	3,600.00
EE State Unemployment	207.68	550.00
EE Travel Expense	2,400.00	3,300.00
EE Health		4,200.00
EE Retirement		
EE short term Disability		
EE Workers Comp	156.61	400.00
Total Salary expense	39,635.19	63,561.00
Worshop		
Workshop LP		
Credit Card Fee	25.02	
Hotel / Facility	934.77	500.00
Event Mgmt System Lower	33.18	
Presenters/Registration/Helpers	2,193.91	200.00
SCECH	570.00	2,250.00
Supplies / Copies	165.77	200.00
Workshop Refunds	695.00	
Workshop LP	4,617.65	3,150.00
Workshop UP		
Credit Card Fee	92.01	
Hotel / Facility	777.83	
Event Mgmt System Lower	282.72	
Presenters/Registration/Helpers	347.51	
SCECH		
Supplies / Copies		
Workshop Refunds		
Workshop UP	1,500.07	
Total Workshop		
Operations		
Fall Conference (Lower)		
BD Officer exp		
Credit card	1,113.15	545.00
Fall Conf Event Management Syst	1,234.50	70.00
Fall Conf Hotel / Food	37,779.62	31,550.00
Fall Conf Planning Meeting	63.97	1,000.00
Fall Postage/Mailing		
Fall Conf Presenter	1,344.81	2,200.00
Fall Conf Printing / Copies	629.29	700.00
Fall Conf Refund	1,105.00	
Fall Conf SB CEU's Fee	4,597.21	3,825.00

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Fall Conf Supplies (give aways)	5,020.61	1,650.00
Total Fall Conference (Lower)	52,888.16	41,540.00
Fall Conference (Upper)		
Fall BD Officer expense		
Fall Credit Card	384.60	230.00
Fall Conf Event Mgt Upper	440.70	30.00
Fall Conf Hotel / Food	992.00	4,980.00
Fall Postage/Mailing		
Fall Conf Presenter	5,059.59	2,825.00
Fall Conf Printing / Copies		150.00
Fall Supplies		
Fall Conf Refund	200.00	
Fall Conf SB CEU's Fee		1,635.00
Fall Conf Supplies (give aways)		690.00
Total Fall Conference (Upper)	7,076.89	10,540.00
Spring Conference		
Spring Bd Exec Officer		
Spring Credit Card	1.50	1,200.00
Spring Conf Event Mgt	8.50	100.00
Outstanding Service Awards		200.00
Conf Copies/Printing		1,000.00
Conf Donation		650.00
Euchre Prizes		300.00
Spring Conf Event Management Sy		1,320.00
Spring Conference Refunds	240.00	
Conf Hotel		85,000.00
Mailing/Postage		20.00
Spring Conf Planning Meeting		2,000.00
Presenter	2,407.69	3,000.00
Registration		
SB-CEU		5,475.00
Conference Give aways		2,800.00
Total Spring Conference	2,657.69	103,065.00
Total Operations	67,240.39	158,295.00
Other Types of Expenses		
Insurance - Liability	2,354.00	2,000.00
Other Costs		
Total Other Types of Expenses	2,354.00	2,000.00
Payroll Expenses	1,238.29	1,700.00
Reconciliation Discrepancies	10.09	
Rent Expense	2,000.00	3,000.00
Telephone	880.79	900.00
	131,428.89	263,158.00
	53,063.29	(6,528.00)

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MPAAA
Balance Sheet

	2013-14 February 28
ASSETS	
First Merit Checking	$6,522.35
First Merit Savings	$143,055.12
Total Bank Accounts	$149,577.47
Other Current Assets	
Accts Receivable 123 sign up	-$94.50
Prepaid Rent	$750.00
Total Other Current Assets	$655.50
Fixed Assets	
Allowance for Depreciation	-$8,155.23
Computer Equipment	$8,155.23
Total Fixed Assets	$0.00
Total Assets	$150,232.97
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Payroll liabilities	$891.12
Toal Current Liabilities	$891.12
Equity	
Opening Bal Equity	-$10,991.07
Unrestricteed New Assets	$107,269.63
Net Income	$53,063.29
Total Equity	$149,341.85
TOTAL LIABILITIES AND EQUITY	$150,232.97

	Budget Notes for 2013-14						
	Assumes:						
approved	Membership dues will increase $50 to $55						
approved	Fall conference fees						
		was	new	increase			
Conf only	Members	160	200	25%			
Full Conf	Member		235	25%			
Conf only	Non Member		290	25%			
Full Conf	Member		330	25%			
tabled	Spring conference fees will increase from $240 to $300 a 25% increase for members						
	Conference Presenters will be limited to 10 per conference outside of Board members						

	Attendees for LP= 275, UP= 115, Spring= 400.						
		Shift of Fall conference attendees between Lansing/Mackinac Island					
		Spring Conference conflicts with MSBO; prediction lowered					
	Referent groups will begin meeting on various topics, and travel for President Elect to Lansing keeping board mileage approximately the same as 2012-13						
7-1-13 confirmed	Mileage reimbursement will stay the same (						
tabled	Hiring of Administrative Assistant for 10 hours /week at $10/hour						
approved	Installation of new Event Management System						

Actual							
membership	$55						
workshop member	70						
workshop non member	95						

Income per event

	Fall Conference		2013 Spring	EOY Bootcamp	Workshops Section 25 member	Workshops Section 25 nonmem	Workshops Intro to PA LP	Workshops Intro to PA UP
member registration	$55,552.00	$ 16,690.00	$ 720.00	$ 6,240.00	$ 17,220.00	$ 18,050.00	$ 7,973.00	$ 3,803.00
confernce refunds	-$50.00		$ 16.00					
Non Member	$3,175.00							
Total Income	$58,677.00	$16,690.00	$ 736.00	$ 6,240.00	$ 17,220.00	$ 18,050.00	$ 7,973.00	$ 3,803.00
expenses	$52,888.16	7076.89	2657.69		2517.81		4617.65	1500.07
Net	$5,788.84	$9,613.11	-$1,921.69	$6,240.00	$14,702.19	$18,050.00	$3,355.35	$2,302.93